

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2020

Run Date: 04/23/2021

Status: CERTIFIED

Certified Date: 04/23/2021

**Governance Information (Authority-Related)**

Question		Response	URL (if Applicable)
1.	Has the Authority prepared its annual report on operations and accomplishments for the reporting period as required by section 2800 of PAL?	Yes	<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/</a>
2.	As required by section 2800(9) of PAL, did the Authority prepare an assessment of the effectiveness of its internal controls?	Yes	<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/</a>
3.	Has the lead audit partner for the independent audit firm changed in the last five years in accordance with section 2802(4) of PAL?	Yes	N/A
4.	Does the independent auditor provide non-audit services to the Authority?	Yes	N/A
5.	Does the Authority have an organization chart?	Yes	<a href="https://www.troyny.gov/wp-content/uploads/2020/05/TLDCOrganizationalchart2020.pdf">https://www.troyny.gov/wp-content/uploads/2020/05/TLDCOrganizationalchart2020.pdf</a>
6.	Are any Authority staff also employed by another government agency?	Yes	City of Troy
7.	Has the Authority posted their mission statement to their website?	Yes	<a href="https://www.troyny.gov/wp-content/uploads/2017/05/TLDCmissionstatement042817.pdf">https://www.troyny.gov/wp-content/uploads/2017/05/TLDCmissionstatement042817.pdf</a>
8.	Has the Authority's mission statement been revised and adopted during the reporting period?	No	N/A
9.	Attach the Authority's measurement report, as required by section 2824-a of PAL and provide the URL.		<a href="https://www.troyny.gov/wp-content/uploads/2018/04/2017-TLDC-Measurement-Report.pdf">https://www.troyny.gov/wp-content/uploads/2018/04/2017-TLDC-Measurement-Report.pdf</a>

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**Governance Information (Board-Related)**

Question		Response	URL (If Applicable)
1.	Has the Board established a Governance Committee in accordance with Section 2824(7) of PAL?	Yes	N/A
2.	Has the Board established an Audit Committee in accordance with Section 2824(4) of PAL?	Yes	N/A
3.	Has the Board established a Finance Committee in accordance with Section 2824(8) of PAL?	Yes	N/A
4.	Provide a URL link where a list of Board committees can be found (including the name of the committee and the date established):		<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/</a>
5.	Does the majority of the Board meet the independence requirements of Section 2825(2) of PAL?	Yes	N/A
6.	Provide a URL link to the minutes of the Board and committee meetings held during the covered fiscal year		<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/agenda-minutes/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/agenda-minutes/</a>
7.	Has the Board adopted bylaws and made them available to Board members and staff?	Yes	<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
8.	Has the Board adopted a code of ethics for Board members and staff?	Yes	<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
9.	Does the Board review and monitor the Authority's implementation of financial and management controls?	Yes	N/A
10.	Does the Board execute direct oversight of the CEO and management in accordance with Section 2824(1) of PAL?	Yes	N/A
11.	Has the Board adopted policies for the following in accordance with Section 2824(1) of PAL?		
	Salary and Compensation	Yes	N/A
	Time and Attendance	Yes	N/A
	Whistleblower Protection	Yes	N/A
	Defense and Indemnification of Board Members	Yes	N/A
12.	Has the Board adopted a policy prohibiting the extension of credit to Board members and staff in accordance with Section 2824(5) of PAL?	Yes	N/A
13.	Are the Authority's Board members, officers, and staff required to submit financial disclosure forms in accordance with Section 2825(3) of PAL?	Yes	N/A
14.	Was a performance evaluation of the board completed?	Yes	N/A
15.	Was compensation paid by the Authority made in accordance with employee or union contracts?	Yes	N/A
16.	Has the board adopted a conditional/additional compensation policy governing all employees?	No	

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Board of Directors Listing

Name	Kurzejeski, Monica	Nominated By	Local
Chair of the Board	No	Appointed By	Local
If yes, Chair Designated by		Confirmed by Senate?	N/A
Term Start Date	2/19/2019	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	12/31/2021	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	Yes
Designee Name		Ex-Officio	

Name	Nadeau, Justin	Nominated By	Other
Chair of the Board	Yes	Appointed By	Local
If yes, Chair Designated by	Elected by Board	Confirmed by Senate?	N/A
Term Start Date	3/5/2020	Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?	Yes
Term Expiration Date	12/31/2021	Complied with Training Requirement of Section 2824?	Yes
Title		Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?	No
Has the Board Member Appointed a Designee?		Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?	No
Designee Name		Ex-Officio	

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<b>Name</b>	Ross, Andrew	<b>Nominated By</b>	Other
<b>Chair of the Board</b>	No	<b>Appointed By</b>	Local
<b>If yes, Chair Designated by</b>		<b>Confirmed by Senate?</b>	No
<b>Term Start Date</b>	2/6/2013	<b>Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?</b>	Yes
<b>Term Expiration Date</b>	12/31/2021	<b>Complied with Training Requirement of Section 2824?</b>	Yes
<b>Title</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?</b>	No
<b>Has the Board Member Appointed a Designee?</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?</b>	No
<b>Designee Name</b>		<b>Ex-Officio</b>	

<b>Name</b>	Strichman, Steven	<b>Nominated By</b>	Ex-Officio
<b>Chair of the Board</b>	No	<b>Appointed By</b>	Ex-Officio
<b>If yes, Chair Designated by</b>		<b>Confirmed by Senate?</b>	N/A
<b>Term Start Date</b>	8/1/2016	<b>Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?</b>	Yes
<b>Term Expiration Date</b>	Ex-Officio	<b>Complied with Training Requirement of Section 2824?</b>	Yes
<b>Title</b>	Executive Director	<b>Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?</b>	No
<b>Has the Board Member Appointed a Designee?</b>	No	<b>Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?</b>	Yes
<b>Designee Name</b>		<b>Ex-Officio</b>	Yes

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<b>Name</b>	Zalewski, Ken	<b>Nominated By</b>	Local
<b>Chair of the Board</b>	No	<b>Appointed By</b>	Local
<b>If yes, Chair Designated by</b>		<b>Confirmed by Senate?</b>	N/A
<b>Term Start Date</b>	1/9/2020	<b>Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?</b>	Yes
<b>Term Expiration Date</b>	Pleasure of Authority	<b>Complied with Training Requirement of Section 2824?</b>	Yes
<b>Title</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?</b>	No
<b>Has the Board Member Appointed a Designee?</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?</b>	Yes
<b>Designee Name</b>		<b>Ex-Officio</b>	

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Staff Listing

Name	Title	Group	Department/ Subsidiary	Union Name	Bargaining Unit	Full Time/ Part Time	Exempt	Base Annualized Salary	Actual salary paid to the Individual	Overtime paid by Authority	Performance Bonus	Extra Pay	Other Compensati on/Allowanc es/Adjustme nts	Total Compensat ion paid by Authority	Individual also paid by another entity to perform the work of the Authority	If yes, Is the payment made by a State or local governme nt	
Flores, Mary Ellen	CFO	Professional				PT	No	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	No
Kreshik, Andrew	Assistant Planner	Technical and Engineering				PT	No	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	Yes
Strichman, Steven	Executive Directory	Executive				PT	Yes	\$15,000.00	\$15,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,000.00		No
Turek, Dylan	Economic Development Director	Managerial				PT	No	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	Yes
Zeigler, Denee	Secretary	Administrative and Clerical				PT	No	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	Yes

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**Benefit Information**

During the fiscal year, did the Authority continue to pay for any of the above mentioned benefits for former staff or individuals affiliated With the Authority after those individuals left the Authority?	No
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**Board Members**

Name	Title	Severance Package	Payment for Unused Leave	Club Memberships	Use of Corporate Credit Cards	Personal Loans	Auto	Transportation	Housing Allowance	Spousal / Dependent Life Insurance	Tuition Assistance	Multi-Year Employment	None of these Benefits	Other
Kurzejeski, Monica	Board of Directors												X	
Nadeau, Justin	Board of Directors												X	
Ross, Andrew	Board of Directors												X	
Strichman, Steven	Board of Directors												X	
Zalewski, Ken	Board of Directors												X	

**Staff**

Name	Title	Severance Package	Payment for Unused Leave	Club Memberships	Use of Corporate Credit Cards	Personal Loans	Auto	Transportation	Housing Allowance	Spousal / Dependent Life Insurance	Tuition Assistance	Multi-Year Employment	None of these Benefits	Other

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**Subsidiary/Component Unit Verification**

Is the list of subsidiaries, as assembled by the Office of the State Comptroller, correct?	Yes
Are there other subsidiaries or component units of the Authority that are active, not included in the PARIS reports submitted by this Authority and not independently filing reports in PARIS?	No

Name of Subsidiary/Component Unit	Status

**Request Subsidiary/Component Unit Change**

Name of Subsidiary/Component Unit	Status	Requested Changes

**Request Add Subsidiaries/Component Units**

Name of Subsidiary/Component Unit	Establishment Date	Purpose of Subsidiary/Component Unit

**Request Delete Subsidiaries/Component Units**

Name of Subsidiary/Component Unit	Termination Date	Reason for Termination	Proof of Termination Document Name

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**Summary Financial Information**
**SUMMARY STATEMENT OF NET ASSETS**

		<b>Amount</b>
<b>Assets</b>		
<b>Current Assets</b>		
	Cash and cash equivalents	\$354,221.00
	Investments	\$0.00
	Receivables, net	\$145,407.00
	Other assets	\$0.00
	<b>Total Current Assets</b>	<b>\$499,628.00</b>
<b>Noncurrent Assets</b>		
	Restricted cash and investments	\$0.00
	Long-term receivables, net	\$18,268.00
	Other assets	\$2,109,342.00
	<b>Capital Assets</b>	
	Land and other nondepreciable property	\$397,501.00
	Buildings and equipment	\$191,051.00
	Infrastructure	\$0.00
	Accumulated depreciation	\$56,094.00
	Net Capital Assets	\$532,458.00
	<b>Total Noncurrent Assets</b>	<b>\$2,660,068.00</b>
<b>Total Assets</b>		<b>\$3,159,696.00</b>
<b>Liabilities</b>		
<b>Current Liabilities</b>		
	Accounts payable	\$37,302.00
	Pension contribution payable	\$0.00
	Other post-employment benefits	\$0.00
	Accrued liabilities	\$0.00
	Deferred revenues	\$0.00
	Bonds and notes payable	\$0.00
	Other long-term obligations due within one year	\$208,618.00
	<b>Total Current Liabilities</b>	<b>\$245,920.00</b>
<b>Noncurrent Liabilities</b>		

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	Pension contribution payable	\$0.00
	Other post-employment benefits	\$0.00
	Bonds and notes payable	\$0.00
	Long Term Leases	\$0.00
	Other long-term obligations	\$829,000.00
	Total Noncurrent Liabilities	\$829,000.00
<b>Total Liabilities</b>		\$1,074,920.00
<b>Net Asset (Deficit)</b>		
<b>Net Assets</b>		
	Invested in capital assets, net of related debt	\$532,458.00
	Restricted	\$50,000.00
	Unrestricted	\$1,502,318.00
	<b>Total Net Assets</b>	<b>\$2,084,776.00</b>

**SUMMARY STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS**

		<b>Amount</b>
<b>Operating Revenues</b>		
	Charges for services	\$0.00
	Rental & financing income	\$82,573.00
	Other operating revenues	\$378,251.00
	<b>Total Operating Revenue</b>	<b>\$460,824.00</b>
<b>Operating Expenses</b>		
	Salaries and wages	\$0.00
	Other employee benefits	\$0.00
	Professional services contracts	\$108,002.00
	Supplies and materials	\$0.00
	Depreciation & amortization	\$0.00
	Other operating expenses	\$271,565.00
	<b>Total Operating Expenses</b>	<b>\$379,567.00</b>
<b>Operating Income (Loss)</b>		<b>\$81,257.00</b>
<b>Nonoperating Revenues</b>		
	Investment earnings	\$0.00
	State subsidies/grants	\$0.00
	Federal subsidies/grants	\$0.00
	Municipal subsidies/grants	\$0.00
	Public authority subsidies	\$0.00

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	Other nonoperating revenues		\$0.00
	<b>Total Nonoperating Revenue</b>		<b>\$0.00</b>
<b>Nonoperating Expenses</b>			
	Interest and other financing charges		\$56,716.00
	Subsidies to other public authorities		\$0.00
	Grants and donations		\$0.00
	Other nonoperating expenses		\$0.00
	<b>Total Nonoperating Expenses</b>		<b>\$56,716.00</b>
	Income (Loss) Before Contributions		\$24,541.00
<b>Capital Contributions</b>			\$0.00
<b>Change in net assets</b>			<b>\$24,541.00</b>
<b>Net assets (deficit) beginning of year</b>			<b>\$2,060,235.00</b>
<b>Other net assets changes</b>			<b>\$0.00</b>
<b>Net assets (deficit) at end of year</b>			<b>\$2,084,776.00</b>

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**Current Debt**

Question	Response
1. Did the Authority have any outstanding debt, including conduit debt, at any point during the reporting period?	Yes
2. If yes, has the Authority issued any debt during the reporting period?	No

**New Debt Issuances**

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Schedule of Authority Debt

Type of Debt			Statutory Authorization(\$)	Outstanding Start of Fiscal Year(\$)	New Debt Issuances(\$)	Debt Retired (\$)	Outstanding End of Fiscal Year(\$)
State Obligation	State Guaranteed						
State Obligation	State Supported						
State Obligation	State Contingent Obligation						
State Obligation	State Moral Obligation						
Other State-Funded	Other State-Funded						
Authority Debt - General Obligation	Authority Debt - General Obligation						
Authority Debt - Revenue	Authority Debt - Revenue						
Authority Debt - Other	Authority Debt - Other		0.00	941,332.97	0.00	167,000.00	774,332.97
Conduit		Conduit Debt					
Conduit		Conduit Debt - Pilot Increment Financing					
<b>TOTALS</b>			0.00	941,332.97	0.00	167,000.00	774,332.97

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Real Property Acquisition/Disposal List

<b>Address Line1</b>	Federal Street
<b>Address Line2</b>	
<b>City</b>	TROY
<b>State</b>	NY
<b>Postal Code</b>	12180
<b>Plus4</b>	
<b>Province/Region</b>	
<b>Country</b>	USA
<b>Property Description</b>	Vacant Lot/Undeveloped Land
<b>Estimated Fair Market Value</b>	\$65,600.00
<b>How was the Fair Market Value Determined?</b>	Other
<b>Transaction Type</b>	ACQUISITION
<b>If Other, Explain</b>	
<b>Transaction Date</b>	7/24/2020
<b>Purchase Sale Price</b>	\$1.00
<b>Lease Data (If Applicable)</b>	
<b>Market Rate(\$/square foot)</b>	
<b>Lease Rate(\$/square foot)</b>	
<b>Lease Period (months)</b>	
<b>Organization</b>	City of Troy
<b>Last Name</b>	
<b>First Name</b>	
<b>Address Line1</b>	433 River Street
<b>Address Line2</b>	
<b>City</b>	TROY
<b>State</b>	NY
<b>Postal Code</b>	12180
<b>Plus4</b>	
<b>Province/Region</b>	
<b>Country</b>	United States
<b>Relation With Board member/senior authority management?</b>	Yes

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**Personal Property**

This Authority has indicated that it had no personal property disposals during the reporting period.

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**Property Documents**

Question		Response	URL (If Applicable)
1.	In accordance with Section 2896(3) of PAL, the Authority is required to prepare a report at least annually of all real property of the Authority. Has this report been prepared?	Yes	<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/</a>
2.	Has the Authority prepared policies, procedures, or guidelines regarding the use, awarding, monitoring, and reporting of contracts for the acquisition and disposal of property?	Yes	<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
3.	In accordance with Section 2896(1) of PAL, has the Authority named a contracting officer who shall be responsible for the Authority's compliance with and enforcement of such guidelines?	Yes	N/A

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**Grant Information**

This Authority has indicated that it did not award any grants during the reporting period.

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Loan Information

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$41,415.75
<b>Name of Loan Recipient</b>	77 Congress Street, LLC	<b>Date Loan Awarded</b>	2/10/2017
<b>Address Line1</b>	77 Congress Street	<b>Interest Rate (%)</b>	4.25
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	4
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$24,189.62
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	5
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	0
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$150,000.00
<b>Name of Loan Recipient</b>	BSM Banquets Inc.	<b>Date Loan Awarded</b>	12/22/2016
<b>Address Line1</b>	6 107th Street	<b>Interest Rate (%)</b>	4.5
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	5
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$91,255.84
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	10
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	0
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

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<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$15,000.00
<b>Name of Loan Recipient</b>	Purvida Culinary Group, LLC - Empanada Bar	<b>Date Loan Awarded</b>	12/13/2017
<b>Address Line1</b>	7 Broadway	<b>Interest Rate (%)</b>	5.75
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	4
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$9,741.40
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	10
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	0
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$20,000.00
<b>Name of Loan Recipient</b>	Rare Form Brewing LLC #2	<b>Date Loan Awarded</b>	4/23/2015
<b>Address Line1</b>	90 Congress Street	<b>Interest Rate (%)</b>	4.25
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	5
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$17,805.06
<b>State</b>	NY	<b>Purpose of Loan</b>	Equipment and Fixed Asset Acquisition
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	No
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

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<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$20,000.00
<b>Name of Loan Recipient</b>	The Dutch Udder, LLC	<b>Date Loan Awarded</b>	7/14/2017
<b>Address Line1</b>	282 River Street	<b>Interest Rate (%)</b>	5.25
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	4
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$14,600.53
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	3
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	0
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

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**Bond Information**

This Authority has indicated that it did not have any outstanding bonds during the reporting period.

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**Additional Comments**

Certified Financial Audit for Troy Local Development Corporation

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Question	Response
1. Attach the independent audit of the Authority's financial statements.	N/A

URL (If Applicable)	Attachments
<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/</a>	Attachment Included

Question	Response
2. Has the Authority's independent auditor issued a management letter to the Authority in connection with its audit of the Authority's financial statements?	No

URL (If Applicable)	Attachments

Question	Response
3. Has the Authority's independent auditor issued a Report on Internal Controls Over Financial Reporting to the Authority?	Yes

URL (If Applicable)	Attachments
<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/</a>	Attachment Included

Question	Response
4. Attach any other communication required or allowed by government auditing standards issued by the Comptroller General of the United States to be issued by the Authority's independent auditor in connection with its annual audit of the Authority's financial statements.	

URL (If Applicable)	Attachments

**Additional Comments**



Investment Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2020

Run Date : 04/23/2021

Status: CERTIFIED

Certified Date: 04/23/2021

#### Investment Information

Question	Response	URL (If Applicable)
1. Has the Authority prepared an Annual Investment Report for the reporting period as required by Section 2925 (6) of PAL?	Yes	<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/</a>
2. Are the Authority's investment guidelines reviewed and approved annually?	Yes	
3. Did the Authority have an independent audit of investments as required by Section 2925(3)(f) of PAL?	Yes	<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/</a>
4. Has the Authority's independent auditor issued a management letter to the Authority in connection with its annual audit of investments?	No	

#### Additional Comments

Procurement Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2020

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**Procurement Information:**

Question	Response	URL (If Applicable)
1. Does the Authority have procurement guidelines?	Yes	<a href="https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">https://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
2. Are the procurement guidelines reviewed annually, amended if needed, and approved by the Board?	Yes	
3. Does the Authority allow for exceptions to the procurement guidelines?	No	
4. Does the Authority assign credit cards to employees for travel and/or business purchases?	No	
5. Does the Authority require prospective bidders to sign a non-collusion agreement?	Yes	
6. Does the Authority incorporate a summary of its procurement policies and prohibitions in its solicitation of proposals, bid documents, or specifications for procurement contracts?	Yes	
7. Did the Authority designate a person or persons to serve as the authorized contact on a specific procurement, in accordance with Section 139-j(2)(a) of the State Finance Law, "The Procurement Lobbying Act"?	Yes	
8. Did the Authority determine that a vendor had impermissible contact during a procurement or attempted to influence the procurement during the reporting period, in accordance with Section 139-j(10) of the State Finance Law?	No	
8a. If Yes, was a record made of this impermissible contact?		
9. Does the Authority have a process to review and investigate allegations of impermissible contact during a procurement, and to impose sanctions in instances where violations have occurred, in accordance with Section 139-j(9) of the State Finance Law?	Yes	

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Procurement Transactions Listing:

<b>1. Vendor Name</b>	3t Architects	<b>Address Line1</b>	283 River Street
<b>Type of Procurement</b>	Design and Construction/Maintenance	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	TROY
<b>Award Date</b>	7/19/2019	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	12180
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$14,800.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$11,100.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Franklin Alley Project - Architectural and civil engineering work

<b>2. Vendor Name</b>	Arts Center of the Capital Region	<b>Address Line1</b>	265 River Street
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	TROY
<b>Award Date</b>	6/26/2020	<b>State</b>	NY
<b>End Date</b>	9/12/2020	<b>Postal Code</b>	12180
<b>Fair Market Value</b>	\$11,100.00	<b>Plus 4</b>	
<b>Amount</b>	\$11,100.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$11,100.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Provide programming and space related to the Summer Square/COVID programming in downtown Troy between July 2nd and September 12th

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<b>3. Vendor Name</b>	BST & Co. CPAs, LLP	<b>Address Line1</b>	26 Computer Drive West
<b>Type of Procurement</b>	Financial Services	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	ALBANY
<b>Award Date</b>	10/2/2015	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	12205
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$16,452.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$16,452.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Financial oversight previously through CFO for Hire, LLC who became part of BST & Co. CPAs, LLP at the end of 2016.

<b>4. Vendor Name</b>	District Management Association - Downtown BID	<b>Address Line1</b>	251 River Street
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	TROY
<b>Award Date</b>	6/26/2020	<b>State</b>	NY
<b>End Date</b>	9/12/2020	<b>Postal Code</b>	12180
<b>Fair Market Value</b>	\$17,400.00	<b>Plus 4</b>	
<b>Amount</b>	\$17,400.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$17,400.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Provide programming and overseeing safety stations and set up of events/outdoor dining

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<b>5. Vendor Name</b>	Fagan & Sons	<b>Address Line1</b>	15 First Street
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
<b>Award Process</b>	Non Contract Procurement/Purchase Order	<b>City</b>	TROY
<b>Award Date</b>		<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	12180
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>		<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$17,555.59	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Insurance for LDC owned properties and D&O

<b>6. Vendor Name</b>	Harris Beach PLLC	<b>Address Line1</b>	677 Broadway
<b>Type of Procurement</b>	Legal Services	<b>Address Line2</b>	Suite 1101
<b>Award Process</b>	Non Contract Procurement/Purchase Order	<b>City</b>	ALBANY
<b>Award Date</b>		<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	12207
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>		<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$44,458.04	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Legal Service

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<b>7. Vendor Name</b>	National Construction Rentals	<b>Address Line1</b>	44 Hook Road
<b>Type of Procurement</b>	Commodities/Supplies	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BAYONNE
<b>Award Date</b>	11/22/2019	<b>State</b>	NJ
<b>End Date</b>	12/31/2020	<b>Postal Code</b>	07002
<b>Fair Market Value</b>	\$8,233.78	<b>Plus 4</b>	
<b>Amount</b>	\$8,233.78	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$8,233.78	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Renewal of Fencing for the King Fuels site and one visit related to repairing a section.

<b>8. Vendor Name</b>	Steven Strichman	<b>Address Line1</b>	1175 Stratford Rd
<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	SCHENECTADY
<b>Award Date</b>	8/19/2016	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	12308
<b>Fair Market Value</b>	\$15,000.00	<b>Plus 4</b>	
<b>Amount</b>	\$15,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$15,000.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Executive Director

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<b>9. Vendor Name</b>	TAP Inc.	<b>Address Line1</b>	210 River Street
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	TROY
<b>Award Date</b>	6/26/2020	<b>State</b>	NY
<b>End Date</b>	9/12/2020	<b>Postal Code</b>	12180
<b>Fair Market Value</b>	\$6,725.00	<b>Plus 4</b>	
<b>Amount</b>	\$6,725.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$6,725.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Oversight of coordination of art and programming. Assist with creating designs for safe zones related to outdoor dining and events during Summer Square.

<b>10. Vendor Name</b>	William J. Keller & Sons Construction Corp.	<b>Address Line1</b>	1435 Route 9
<b>Type of Procurement</b>	Design and Construction/Maintenance	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	CASTLETON
<b>Award Date</b>	7/24/2020	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	12033
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$189,147.56	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$189,147.56	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Construction related to the Franklin Street Alley Project

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11. Vendor Name	Wojeski & Co. CPAs, P.C.	Address Line1	159 Wolf Road
Type of Procurement	Financial Services	Address Line2	
Award Process	Authority Contract - Competitive Bid	City	ALBANY
Award Date	2/7/2017	State	NY
End Date	12/31/2021	Postal Code	12205
Fair Market Value		Plus 4	
Amount	\$9,500.00	Province/Region	
Amount Expended For Fiscal Year	\$9,612.32	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	2018 Auditors

Additional Comments